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Press release

GLS is expanding its offerings for B2C. The company is expanding its network of parcel sending and receiving points in Europe

The GLS Group now has a network of more than 42,000 sending and receiving points in across Europe. This position has been further strengthened by the recent decision to acquire Italian company ProntoPacco, which has more than 6,000 Parcel Shop points in that country.

GLS Group customers will be able to receive and send their parcels even faster and more conveniently. All thanks to the strengthening of the company's position following the acquisition of ProntoPacco, one of Italy's largest PUDO chains. Currently, the GLS Group has more than 42,000 sending and receiving points across Europe, of which more than 5,000 are in the Polish Szybka Paczka network.

- *"This acquisition strengthens our domestic and international position in the fast-growing B2C and C2C segments"*, says Klaus Schädle, group area managing director of GLS. With the acquisition of ProntoPacco and the digital solutions it offers, he adds, the GLS Group will further strengthen relationships with existing e-commerce customers and attract new ones.

Shipment and pickup points respond to customer needs

The GLS Group is dynamically expanding its network of PUDO (parcel sending and receiving points) in all countries where it has a presence. In Poland, Szybka Paczka, the network for sending and receiving parcels with the GLS logo, already has more than 5,000 locations. As the Last Mile Experts report indicates, Poland is one of the European leaders in OOH (out of home) deliveries, with 30,000 such points across the country. Only Germany, France, Italy and the UK are ahead of us.

GLS invests heavily in flexible forms of sending and receiving, which allow customers to pick up and send parcels at well-connected points from morning to evening, as well as on weekends. The option of choosing to pick up a package at a PUDO point can be chosen when the parcel is already on its way.



At the beginning of the year, nearly 300 Shell gas stations joined the Szybka Paczka network. The network also includes local stores and service establishments, as well as well-known supermarkets and brands such as Auchan, Carrefour, Lewiatan, ABC, Martes Sport, Smyk, Dealz, Stokrotka, Delikatesy Centrum, Duży Ben or Bonito bookstores and Kolporter newsrooms.

- *"The development of the Fast Parcel network is a response to the needs of customers who want to receive and send their parcels even faster and more conveniently close to home or on their way to work. The entire GLS Group is working intensively in this direction, increasing the number of parcel sending and receiving points in all countries where we are present"* says Sebastian Mazurowski, manager of Parcel Shops GLS Poland.

GLS Group expansion

The acquisition of Italian company ProntoPacco is another step by which GLS Group is consolidating its position in European markets. Among other things, this year GLS expanded its area of operation and developed its service offering in Serbia, a country that is a promising market for the logistics industry thanks to the rapid growth of the e-commerce market.

Currently, the GLS Group operates in more than 40 countries across Europe. It is also present in Canada and the United States. A total of more than 250,000 customers use its services.

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About GLS Group

GLS Group is a leading provider of domestic and international parcel transportation services. The company provides its customers in 41 countries with reliable, high-quality and personalized services, including express and freight services. Thanks to the company's extensive international network and good knowledge of local markets, GLS customers can expect the same 3 comprehensive, flexible and personalized service throughout Europe and other parts of the world. GLS also operates through subsidiaries in Canada and on the West Coast of the United States. The GLS network includes 71 central and regional transshipment points and approximately 1,500 warehouses, served by approximately 31,000 end-to-end delivery vehicles



and 4,000 long-haul trucks. GLS employs around 21,000 people. In 2020/21, the company achieved record revenues of €4.5 billion, delivering 840 million parcels despite global difficulties.